**Name of Associate Professor:** Ms. Charu Sood

 **Class & Section:-** B.A.III, Sem. VI **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter :Prerequisites - Solution of Problems, Practice of diagrams, Group Discussion** |
| **Assignments** |
| **Week 1**Interregional and International Trade |
| **Week 2**Comparative Cost Theory.  |
| **Week 3**Modern Theory |
| **Week 4**Foreign Exchange and Exchange Rate policy in India |
| **Week 5**Free trade vs. Protection, Exchange Control |
| **Week 6**Terms of Trade |
| **Week 7**India's Foreign Trade |
| **Week 8**Balance of Payments |
| **Week 9**HOLI BREAK |
| **Week 10**Foreign Trade Multiplier |
| **Week 11**I.M.F. and World Bank |
| **Week 12**WTO (World Trade Organization) |
| **Week 13**SAARC (South Asian Association of Regional Corporation) |
| **Week 14**Revision |

 **Name of Associate Professor:** Ms. Charu Sood

 **Class & Section:-** B.Com. II (A & B), Sem. IV **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter :Prerequisites - Practice of short answer type questions, Group Discussion** |
| **Assignments** |
| **Week 1**Marketing Introduction and Concept |
| **Week 2**Market Segmentation |
| **Week 3**Consumer Behavior |
| **Week 4**Consumer Behavior and Detail of Consumer behavior |
| **Week 5**Product Planning and Development |
| **Week 6**Introduction of New Product |
| **Week 7**Product life cycle |
| **Week 8**Branding and Product Pricing |
| **Week 9**HOLI BREAK |
| **Week 10**Advertising and Media |
| **Week 11**Sales Promotion |
| **Week 12**Publicity and Public relations |
| **Week 13**Public relations |
| **Week 14**Revision |

 **Name of Associate Professor:** Ms. Charu Sood

 **Class & Section:-** B.Com. I (B), Sem. II **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter :Prerequisites - Practice of diagrams, Solution of Problems** |
| **Assignments** |
| **Week 1**Price Determination in Perfect competition |
| **Week 2**Equilibrium under perfect competition |
| **Week 3**Monopoly (Introduction and features) |
| **Week 4**Price determination in Monopoly |
| **Week 5**Price discrimination in Monopoly |
| **Week 6**Monopolistic competition |
| **Week 7**Oligopoly (Models) |
| **Week 8**Oligopoly Price determinationPrice leadership |
| **Week 9**HOLI BREAK |
| **Week 10**Theory of Factor Pricing |
| **Week 11**Wage rate determination |
| **Week 12**Rent |
| **Week 13**Interest, Profit Introduction |
| **Week 14**ProfitRevision |

 **Name of Associate Professor:** Dr. Sarvjeet Soni

 **Class & Section:-** B.Com. III, Sem. VI **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter : Prerequisites**  |
| **Assignments** |
| **Week 1**International Business and Trade - Introduction |
| **Week 2**International Business Environment - Concepts and Components |
| **Week 3**Risk in International Business and Globalization |
| **Week 4**Modes of Entering into International Business Assignment |
| **Week 5**Foreign Investment and Impact of FDIMultinational Enterprises |
| **Week 6**Foreign Exchange and Exchange Rate |
| **Week 7**Balance of PaymentsTest |
| **Week 8**Classical Theory of International Trade - Absolute and Comparative TheoryModern Theory of International Trade - Factor Proportion Theory and Product life cycle theory |
| **Week 9**HOLI BREAK |
| **Week 10**Control Mechanism for International Business and Government Intervention |
| **Week 11**World Trade Organization (WTO)Assignment |
| **Week 12**International Monetary Fund (IMF) and World Bank |
| **Week 13**International Marketing - I |
| **Week 14**International Marketing - II, Pricing Promotion, Distribution and Logistics |

 **Name of Associate Professor:** Dr. Sarvjeet Soni

 **Class & Section:-** B.A.I, Sem. II **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter : Prerequisites**  |
| **Assignments** |
| **Week 1**Market Structure and Practice of diagrams |
| **Week 2**Theory of Perfect competition and Practice of diagrams |
| **Week 3**Theory of Monopoly Firms |
| **Week 4**Practice of diagrams and Test |
| **Week 5**Theory of Monopolistic competition |
| **Week 6**Monopolistic competition - Test and Practice of diagrams |
| **Week 7**Oligopoly |
| **Week 8**Practice of diagrams and Assignment |
| **Week 9**HOLI BREAK |
| **Week 10**Market Success and Market Failure |
| **Week 11**Cont. of Previous Chapters |
| **Week 12**Theory of Factor Pricing |
| **Week 13**Rent and Interest |
| **Week 14**Profit and Revision |

 **Name of Associate Professor:** Dr. Sarvjeet Soni

 **Class & Section:-** B.A.II, Sem. IV **Subject:-** Economics

 **Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1****Chapter : Prerequisites**  |
| **Assignments** |
| **Week 1**Concept of Money in Modern EconomySupply of Money |
| **Week 2**Demand for money and liquidityPreference theory of interest, quantity theory of money |
| **Week 3**Credity Creation and Monetary Policy |
| **Week 4**IS-LM Analysis and Test of Previous Chapters |
| **Week 5**Theory of Trade Cycle - Samuelson and Hick Models |
| **Week 6**Harrod - Domar's Models of Growth |
| **Week 7**Grains from International Trade |
| **Week 8**Balance of Payment and Test |
| **Week 9**HOLI BREAK |
| **Week 10**Foreign Exchange Assignment |
| **Week 11**Nature and Scope of Public Finance and Principle of Maximum Social Advantage |
| **Week 12**Public Expenditure and Test |
| **Week 13**Taxation System |
| **Week 14**Impact and incidence of Taxation and Revision  |

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| **Week 1****Chapter : Prerequisites**  |
| **Assignments** |
| **Week 1**Price determination in perfect competition |
| **Week 2**Equilibrium under perfect competition |
| **Week 3**Monopoly (Introduction and Features) |
| **Week 4**Price determination in Monopoly |
| **Week 5**Price determination in Monopoly |
| **Week 6**Monopolistic competition |
| **Week 7**Oligopoly (Models) |
| **Week 8**Oligopoly - Price determination Price leadership |
| **Week 9**HOLI BREAK |
| **Week 10**Theory of Factor Pricing |
| **Week 11**Wage Rate Determination |
| **Week 12**Rent  |
| **Week 13**Interest |
| **Week 14**Profit and Revision |