**Name of Assistant Professor:** Ms Monika **Subject:** Business Economics

**Class & Section:** B.Com. (Hons.) - 2nd Sem.(A & B)

**Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1**Cost of production: Social and private cost of production, difference between economic and accounting costs. Types of cost. |
| **Week 2**Long-run and short-run cost of production. Theories of cost.  |
| **Week 3**Economies & diseconomies of scale and the shape of long-run average cost.Revision. |
| **Week 4**Concept of Learning curve.Presentations. |
| **Week 5**Test.Perfect competition: Assumptions, price and output decisions. |
| **Week 6**Equilibrium of the firm and industry in the short and long-run.Revision. |
| **Week 7**Industry’s equilibrium including industry’s long-run supply.Presentation. |
| **Week 8**Difference between accounting and economic profits, producer surplus. |
| **Week 9**Presentation.Holi break. |
| **Week 10**Stability analysis- Walrasian and Marshallian. Features of Monopoly. |
| **Week 11**Monopoly: price and output determination. Monopolistic competition: features, price and output determination.  |
| **Week 12**Concept of economic development, factors in economic development: physical and capital formation, role of technology. |
| **Week 13**Revision.Test. |
| **Week 14**Sustainability institutional factors/variables in economic development. |
| **Week 15**Revision. |

**Name of Assistant Professor:** Ms Monika  **Subject:** Business Environment and International Business

**Class & Section:** B.com (Hons.) – 6th Sem. (A & B)

**Subject Lesson Plan: 18 weeks (from January 2018 to April 2018)**

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| **Week 1**Business Environment: concept, components and importance. SWOT analysis.  |
| **Week 2**Agriculture in India. Economic Trends: income, saving and investment. |
| **Week 3**Trends in industrial development, balance of trade and balance of payments.Revision. |
| **Week 4**Problem of Unemployment, Poverty.Test. |
| **Week 5**Regional imbalances, Social injustice, Inflation. |
| **Week 6**Parallel economy, Industrial sickness, Role of government in Indian economy. |
| **Week 7**Monetary policy, Fiscal policy, Industrial policy and Industrial Licensing.Revision.  |
| **Week 8**Privatization, Devaluation, Domestic versus International Business, Risks and challenges of international business. |
| **Week 9**International Business Environment – Components and determinants; Stages of internationalization of business.Holi break. |
| **Week 10**Globalization, Modes of entering into international business, Nature of multinational enterprises.  |
| **Week 11**International direct investment, Foreign exchange, determination of exchange rate, Balance of payments.  |
| **Week 12**Theories of international trade- Absolute advantage theory; comparative advantage theory; factor proportions theory; product life cycle theory. |
| **Week 13**Government influence on trade, rationale for government intervention, instruments of trade control. Role of WTO in international trade. |
| **Week 14**Role of IMF, World Bank in international trade. Assessing international markets; designing products for foreign markets; branding decisions; international promotions policy. |
| **Week 15**International pricing; international logistics and distribution. |

**Name of the Assistant / Associate Professor:** Ms. Shailja Kumari

**CLASS: -** B.COM. 1ST (2ND SEMESTER)

**SUBJECT: -** Business environment

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| **Month/Week****JANUARY** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | Business environment– an introduction (concept and components) |  |
| week 2 | Importance of business environment and SWOT analysis | Assignment on SWOT analysis |
| week3 | Trends in national income  |  |
| week 4 | Trends in savings and investment  | Test of trend in national income. |

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| **Month/Week****FEBURARY** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | Trend in industrial development |  |
| week 2 | balance of trade and balance of payment | Assignment on industrial development |
| week 3 | Problem of unemployment |  |
| week 4 | Regional imbalances and inflation  | Test of balance of trade |

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| **Month/Week****MARCH** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | parallel economy  | group discussion  |
| week 2 | industrial sickness |  |
| week 3 | monetary and fiscal policy | assignment of instruments for credit control |
| week 4 | instruments of fiscal policy | Test of monetary policy |
| **Month/Week****APRIL** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | Industrial policy |  |
| week 2 | privatisation in India  | test of industrial policy |

**Name of the Assistant Associate Professor:** Ms. Shailja Kumari

**CLASS: -** B.Com. 3rd (6 semester)

**Subject**: - INDIRECT TAX

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| **Month/Week****JANUARY** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | Central excise duty classification of goodsvaluation of goods  | Assignment on classification of goods  |
| week 2 | computation of excise dutyregistration , general procedure under central excisecentral value added tax |  |
| week3 | assessment and demand of excise duty, payment of duty under protest and refund of duty, Penalties and offences and punishment, administrative setup of central duty, excise exemption to small scale unit |  |
| week 4 | introduction of custom duty and important definitions  |  |

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| **Month/Week****February**  | Topics to be covered | Assignments /activitiesand tests |
| week 1 | custom duty authorities and their powers, valuation rules and calculation custom duty, |  |
| week 2 | computation of assessable value of custom duty, penalties appeal and revision, import export procedure |  |
| week3 | baggage postal articles and stores rules, export procedure, export promotion and schemes |  |
| week 4 | introduction of central sales tax and definitions | group discussion |
| **Month/Week****march** | Topics to be covered | Assignments /activitiesand tests |
| week 1 | important terms under central sales tax, provision related to interstate sales |  |
| week 2 | registration of dealers, computation of gross turn over and taxable turn over |  |
| week3 | service tax introduction, point of taxation,  |  |
| week 4 | Place of provision of service, abatements and exemptions under new services tax scenario. | Test of abatements and exemptions under new services tax scenario. |
| **Month/Week****April** | Topics to be covered | Assignments /activitiesand tests |
| week 1 | main provision of service tax, computation of service tax |  |
| week 2 | assessment procedure, service tax appeal, refund and penalties | test of main provision of service tax and revision. |

**Name of the Assistant Associate Professor**: Ms. Shalija Kumari

**Class**: - B.B.A 1ST (2 SEMESTER)

**Subject**:- MACRO ECONOMIC ANALYSIS AND POLICY

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| **Month/Week****JANUARY** | Topics to be covered | Assignments / activitiesand tests |
| week 1 | Nature and scope of macroeconomics, circular flow of income; national income–alternative concepts and the measures, income and their interrelationship stock and flow variables, | Test on national income |
| week 2 | aggregate demand, supply and macroeconomic equilibrium, nature of a trade cycle, causes ofbooms and recessions |  |
| week3 | Macro analysis of consumer behaviour, |  |
| week 4 | cyclical and secular consumption, incomeconsumptionrelationship, absolute, relative and permanent income hypothesis | test on hypothesis |

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| **Month/Week****February**  | Topics to be covered | Assignments /activitiesand tests |
| week 1 | simple Keynesian Model ofincome determination; multiplier analysis |  |
| week 2 | Nature of fiscal policy, fiscal deficits | test of fiscal deficits |
| week3 | fiscal policy in relation to growth and priceStability, basic issues in fiscal deficit management, nature and management of public debt. |  |
| week 4 | business taxes types | test of public debt |

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| **Month/Week****march** | Topics to be covered | Assignments /activitiesand tests |
| week 1 | rationale and incidence |  |
| week 2 | Money supply measures; credit creation process |  |
| week3 | money multiplier, instruments of monetarypolicy | test of money multipliers  |
| week 4 | promotional and regulatory role of central bank | group discussion |
| **Month/Week****April** | Topics to be covered | Assignments /activitiesand tests |
| week 1 |  monetary policy–types, causes, effectsand control measures |  |
| week 2 | effects and control measures | revision |